



## Takashimaya monthly sales report Jan. 2021

(%, year on year)

|                    |               |  |               |
|--------------------|---------------|--|---------------|
| <b>Takashimaya</b> | <b>(27.1)</b> | <b>Takashimaya and 3 regional stores</b> | <b>(26.7)</b> |
|--------------------|---------------|--|---------------|

3 regional stores: Okayama store, Gifu store, and Takasaki store

### Department store business

(%, year on year)

| Store             | sales  | customer traffic | Store                       | sales         | customer traffic |
|-------------------|--------|------------------|-----------------------------|---------------|------------------|
| Osaka             | (35.5) | (49.8)           | Tamagawa                    | (23.0)        | (24.0)           |
| Sakai             | (21.3) | (14.6)           | Tachikawa                   | (18.3)        | (21.6)           |
| Kyoto             | (30.2) | (43.0)           | Omiya                       | (31.7)        | (33.2)           |
| Kyoto and Rakusai | (28.7) | (37.4)           | Kashiwa                     | (28.2)        | (26.2)           |
| Senboku           | (14.1) | (12.0)           | <b>Takashimaya 12stores</b> | <b>(30.2)</b> | <b>(39.1)</b>    |
| Nihombashi        | (25.4) | (42.7)           | Okayama                     | (12.9)        | (27.8)           |
| Yokohama          | (30.4) | (43.5)           | Gifu                        | (17.5)        | (23.1)           |
| Shinjuku          | (33.7) | (49.5)           | Takasaki                    | (15.5)        | (23.9)           |
|                   |        |                  | <b>Total 15stores</b>       | <b>(29.6)</b> | <b>(38.3)</b>    |

### Corporate business and cross-media business sales

(%, year on year)

|                    |      |                      |      |
|--------------------|------|----------------------|------|
| Corporate business | 21.5 | Cross-media business | 24.2 |
|--------------------|------|----------------------|------|

### Category sales

(%, year on year)

|                 | Takashimaya   | Takashimaya and 3 regional stores |
|-----------------|---------------|-----------------------------------|
| Clothing        | (38.8)        | (38.7)                            |
| Personal items  | (32.4)        | (30.6)                            |
| Utensils        | (0.7)         | (2.1)                             |
| Food items      | (13.3)        | (13.5)                            |
| Restaurants     | (50.2)        | (50.2)                            |
| Household goods | (27.6)        | (26.9)                            |
| Services        | (16.3)        | (17.3)                            |
| Other           | 7.2           | 5.4                               |
| <b>Total</b>    | <b>(27.1)</b> | <b>(26.7)</b>                     |