

Takashimaya monthly sales report Jun. 2017

(%, year on year)

| Takashimaya 4.7 | Takashimaya and 4 regional stores | 4.4 |
|-----------------|-----------------------------------|-----|
|-----------------|-----------------------------------|-----|

⁴ regional stores: Okayama store, Gifu store, Yonago store, and Takasaki store

Department store business

(%, year on year)

| Store | | sales | customer traffic | Store | sales | customer traffic |
|-------|-------------------|--------|---------------------|----------------------|-------|---------------------|
| | Osaka | 10.7 | 3.9 | Shinjuku | 4.0 | (4.3) |
| | Sakai | (2.6) | (1.3) | Tamagawa | 5.3 | 0.9 |
| Osa | ka and Sakai | 9.3 | 2.9 | Tachikawa | (1.3) | 1.2 |
| | Kyoto | 9.8 | 0.3 | Omiya | 8.7 | (1.3) |
| Kyo | to and Rakusai | 9.3 | 0.4 | Kashiwa | 11.9 | 4.9 |
| Sen | boku | (9.5) | 0.0 | Takashimaya 13stores | 4.9 | 1.1 |
| Niho | ombashi | 0.7 | (3.4) | Okayama | 2.0 | 8.9 |
| | Yokohama | 3.5 | 2.5 | Gifu | (0.1) | (4.8) |
| | Konandai | (11.2) | 3.9 | Yonago | (3.8) | (6.4) |
| Yoko | hama and Konandai | 2.5 | 2.7 | Takasaki | (0.6) | (0.2) |
| | | | | Total 17stores | 4.6 | 1.4 |

Corporate business and cross-media business sales

(%, year on year)

| ľ | Corporate business | 11.7 | Cross-media business | (15.6) |
|---|--------------------|------|----------------------|--------|
|---|--------------------|------|----------------------|--------|

Category sales

(%, year on year)

| | Takashimaya | Takashimaya and 4 regional stores |
|-----------------|-------------|--------------------------------------|
| Clothing | 4.7 | 4.2 |
| Personal items | 7.2 | 7.1 |
| Utensils | 1.0 | 0.3 |
| Food items | 1.8 | 1.7 |
| Restaurants | 4.5 | 4.1 |
| Household goods | 10.5 | 10.2 |
| Services | 36.7 | 35.4 |
| Other | (5.0) | (4.6) |
| Total | 4.7 | 4.4 |