

Takashimaya monthly sales report Dec. 2016

(year on year)

| | | | (year on year) |
|-------------|------|--------------------------------------|----------------|
| Takashimaya | 0.3% | Takashimaya and 4 regional stores | 0.2% |

4 regional stores: Okayama store, Gifu store, Yonago store, and Takasaki store

Department store business

| Store | sales | customer traffic |
|------------------|---------|---------------------|
| Osaka only | 5.0% | 1.0% |
| Osaka *1 | 3.7% | 0.5% |
| Kyoto only | (1.5%) | 3.0% |
| Kyoto *2 | (1.1%) | 1.7% |
| Senboku | (2.0%) | (3.3%) |
| Okayama | 0.5% | (1.5%) |
| Gifu | (1.9%) | (4.6%) |
| Yonago | (14.9%) | (4.9%) |
| | | |
| Western area | 0.9% | (0.1%) |
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|---------------|--------|---------------------|
| Store | sales | customer traffic |
| Nihombashi | (1.0%) | (5.6%) |
| Yokohama only | (0.3%) | 0.9% |
| Yokohama *3 | (1.1%) | 0.4% |
| Shinjuku | 3.6% | 9.6% |
| Tamagawa | (0.1%) | (1.0%) |
| Tachikawa | (7.2%) | 3.3% |
| Omiya | (5.3%) | (2.0%) |
| Kashiwa | 4.4% | (1.9%) |
| Takasaki | 4.9% | 1.1% |

| Eastern area | 0.1% | 0.8% |
|--------------|------|------|
| | | |

Total 0.3% 0.5%

*1: Sales and customer traffic at the Sakai store are included in the these for the Osaka store.

*2: Sales and customer traffic at the Rakusai store are included in the these for the Kyoto store.

*3: Sales and customer traffic at the Konandai store are included in the these for the Yokohama store.

Corporate business and cross-media business sales

| Corporate business | 3.7% |
|----------------------|--------|
| Cross-media business | (6.6%) |

Category sales

| | () |
|-------------|---|
| Takashimaya | Takashimaya and 4 regional stores |
| (3.4%) | (3.4%) |
| 0.2% | 0.5% |
| (1.2%) | (1.9%) |
| (0.3%) | (0.3%) |
| 0.2% | (0.1%) |
| 8.4% | 8.2% |
| 44.0% | 42.6% |
| (14.4%) | (13.5%) |
| 0.3% | 0.2% |
| | (3.4%) 0.2% (1.2%) (0.3%) 0.2% 8.4% 44.0% (14.4%) |

(year on year)

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